

# Sales support engineer

### Imagine a future where you help to protect lives and property.

Join us in this role where you, in partnership with our dynamic technical sales support team will build a strong and trustful relationship with customers and partners within the water mist industry and ensure the future growth of VID FIREKILL.

You'll be part of Technical Sales where you, together with our sales colleagues, will drive growth of our approved low pressure water mist solutions. We expect you to already be familiar with the global fire protection sector, as you will be responsible for providing technical support to our sales team to increase sales of our water mist fire protection solutions.

#### Qualifications:

- Engineering degree or equivalent work experience
- Proficiency in Microsoft Office tools, coupled with advanced skills in AutoCAD and BIM/REVIT for visionary design implementation.
- Support for the Sales departments by preparing project budgets and technical documentation, including the design of fire protection systems, plan drawings, and hydraulic calculations.
- Expertise in creating material requests, developing comprehensive Bill of Material (BOM), meticulous project tracking, and effective design.
- Continuous monitoring of the project process, coupled with meticulous updates to project documentation, providing regular reports to the Manager.
- Self-motivation and ability to thrive in a results-oriented environment. Strong decision-making and problem-solving skills
- Willingness to travel.
- You must be structured, analytical, and have a good overview of projects.
- Have strong verbal and written skills in English.
- Have a good team spirit.

# Our journey to protect the world one project at the time.

VID FIREKILL is a world-leading innovative developer and manufacturer of low pressure water mist solutions. VID FIREKILL specializes in fixed water-based systems utilizing environmentally friendly firefighting methods. Our company HQ is in Svendborg in Southern Denmark, where all products are developed and manufactured in our ISO 9001 accredited production facility.

Our low-pressure water mist solution for commercial buildings is unique, offers great performance, is FM approved and is the most complete water mist fire protection solution on the market today.

#### If you'd like to work with us, we can offer you:

An interesting and challenging position in a fast-growing company with a flat organizational structure. The position is full-time, you'll be working from home and VID FIREKILL offers a competitive salary corresponding to the role.

You're expected to do some travelling in relation to your work, as you'll be expected to travel to our Head Quarters in Southern Denmark, fairs, seminars, and to local customer locations.

For further information please contact our Sales Technical Director Christophe Balayre at <a href="mailto:cb@vidfirekill.com">cb@vidfirekill.com</a>.

Starting date, as soon as possible. We will conduct interviews during the application period so please apply at your earliest convenience.

To apply to this position, send your CV, application letter, and other relevant documents in English to <u>cb@vidfirekill.com</u>.



